L.A./L.B./Oakland Ports To Bangkok, Thailand

**Pistachios** 

Monthly Market Share For: May 1997

Month\Year: \1

Month\Year: \1														
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Maersk	100%	100%	22 Days	\$1,712	\$80 <sup>1</sup>			Al					\$1,792	

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Busan, South Korea

**Pistachios** 

Monthly Market Share For: May 1997

Month\Year: 6\21

Month\Year: 6\21	Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Cho Yang	82%	62%	13 Days	\$1,322	\$80 <sup>1</sup>		Al	Al				\$1,402
Hanjin	14%	33%	12 Days	\$1,266	\$80 <sup>1</sup>		ΑI	\$453 <sup>1</sup>				\$1,799
Zim Line	0%	5%	27 Days									

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

**Pistachios** 

Monthly Market Share For: May 1997

Month\Year: 9\154 Surcharges: Market Market **Transit** Time **Carrier** Share Share CY Ocean Rate **BAF** CY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** \$80<sup>1</sup> \$1,092 17.5 KT \$1,172 Maersk 38% 44% 14 Days ΑI \$80<sup>1</sup> Mitsui OSK 25% 10% 17 Days \$1,092 ΑI 17.5 KT \$1,172 \$80<sup>1</sup> ΑI \$980 Hyundai 25% 16 Days \$900.00 5% \$80<sup>1</sup> Sea-Land 14 Days \$1,092 ΑI 17.5 KT \$1,172 13% 1% Hapag-Lloyd 17 Days \$1,092 \$80<sup>1</sup> ΑI 17.5 KT \$1,172 0% 16% OOCL \$80<sup>1</sup> \$1,092 ΑI 17.5 KT \$1,172 0% 13% 15 Days COSCO 0% 5% 27 Days \$950.00 \$950 ΑI ΑI

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<sup>1</sup> Rate is per container

L.A./L.B./Oakland Ports To Keelung, Taiwan

**Pistachios** 

Monthly Market Share For: May 1997

Month\Year: 1\7

Month\Year: 1\7												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	100%	43%	14 Days	\$1,117	\$80 <sup>1</sup>		9%	Al			17.5 KT	\$1,298
Yang Ming	0%	29%	19 Days	\$919.00	\$80 <sup>1</sup>		9%	Al				\$1,082
OOCL	0%	29%	15 Days	\$1,117	\$80 <sup>1</sup>		9%	Al			17.5 KT	\$1,298

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Singapore

**Pistachios** 

Monthly Market Share For: May 1997

Month\Year: 3\10

Month\Year: 3\10	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	33%	30%	26 Days	\$1,292	\$80 <sup>1</sup>		15%	Al				17.5 KT	\$1,566
Maersk	33%	30%	20 Days	\$1,292	\$80 <sup>1</sup>		15%	Al				17.5 KT	\$1,566
OOCL	33%	20%	16 Days	\$1,292	\$80 <sup>1</sup>		15%	Al				17.5 KT	\$1,566
Hanjin	0%	20%	21 Days	\$1,544	\$80 <sup>1</sup>		15%	\$453 <sup>1</sup>					\$2,309

<sup>1</sup> Rate is per container

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Port of Oakland To Jakarta, Indonesia

**Pistachios** 

Monthly Market Share For: May 1997

Month\Year: 2\5

Month\Year: 2\5	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	40%	23 Days	\$1,560	\$80 <sup>1</sup>			\$453 <sup>1</sup>					\$2,093
Hapag-Lloyd	0%	60%	28 Days	\$1,636	\$80 <sup>1</sup>			\$100 <sup>1</sup>				17.5 KT	\$1,816

<sup>1</sup> Rate is per container

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